Roberta Cross Guns Don Harris Special Assistant Attorneys General 840 Helena Ave Helena, MT 59601 (406) 444-2040

Hearing Examiner

FEB 1 9 2004

Attorneys for Department of Insurance

### BEFORE THE STATE AUDITOR AND COMMISSIONER OF INSURANCE HELENA, MONTANA

IN THE MATTER OF:	)	CASE NO 2003-37
	)	
THE PROPOSED DISCIPLINARY	)	NOTICE OF PROPOSED AGENCY
TREATMENT OF FARMERS	)	ACTION AND OPPORTUNITY
INSURANCE COMPANY, INC.,	)	FOR HEARING (LICENSE
	)	DISCIPLINE AND
Respondent.	)	ADMINISTRATIVE FINE)

### PLEASE TAKE NOTICE

Staff of the Insurance Division of the Office of the State Auditor and Commissioner of Insurance of the state of Montana (Commissioner), pursuant to the authority of the Montana Insurance Code, Section 33-1-101, et seq., Montana Code Annotated (2004) [heremafter, MCA], is proposing to the Commissioner that he take disciplinary action against the entities named above for violations of the Montana Code The Commissioner has authority to take such action under the provisions of Section 33-1-317, 33-2-119, 33-17-411, 33-17-1001, and 33-17-1002, MCA.

Service of process is pursuant to section 33-1-314, MCA.

### REASONS FOR ACTION

There is reason to believe that the following facts, if true, justify and support such disciplinary treatment.

### ALLEGATIONS

- Insurance Company, Inc., concerning her Farmers Homeowners Plus policy. The Department of Insurance assigned File No. is 27769.
  - 2. The policy number is a for property located at
- 3. In the process of investigating complaint, the Department of Insurance can find no evidence that Farmers Insurance Company, Inc. filed rates for the Farmers Homeowners Plus policy or that the forms were filed with this Department as well.
- 4. Additionally, the Department of Insurance can find no evidence that Farmers Insurance Company, Inc. has been issued a certificate of authority from the Department of Insurance.
- 5. On October 1, 2002, was notified that her Farmers Homeowners

  Plus coverage would be non-renewed on December 22, 2002, but that she could replace it
  with the Zurich Home Service plan.

### CONCLUSIONS

- 1. The State Auditor is the Commissioner of Insurance pursuant to section 2-15-1903, MCA.
- 2. The insurance department is under the control and supervision of the Commissioner pursuant to section 33-1-301, MCA.
- 3. A person may not transact a business of insurance in Montana or a business relative to a subject resident, located or to be performed in Montana without complying

with the applicable provisions of the Montana Insurance Code [hereinafter, Code] pursuant to section 33-1-102, MCA.

- 4. The Commissioner shall administer the Department of Insurance to protect insurance consumers pursuant to section 33-1-311, MCA.
- 5. In failing to file the Farmers Homeowners Plus policy with the Department of Insurance, Farmers Insurance Exchange is in violation of section 33-1-501, MCA.
- 6. In failing to have filed rates for the Farmers Homeowners Plus policy with the Department of Insurance, Farmers Insurance Exchange is in violation of section 33-16-203, MCA.
- 7. In failing to have a certificate of authority from the Commissioner, Farmers Insurance Company, Inc. is in violation of section 33-2-101, MCA.

### PUBLIC INTEREST

For any and all of the reasons set forth above, it is in the public interest and will protect Montana consumers to:

- 1. Obtain a cease and desist order barring Farmer's Insurance Company, Inc. from selling insurance products without a certificate of authority from the Department of Insurance or without filing forms and rates pursuant to Code;
- 2. Order Farmers Insurance Company, Inc. to pay an administrative fine in an amount and upon such terms and conditions as supported by the evidence and determined at hearing of this matter; and
- 3. Take such other actions which may be in the public interest and necessary and appropriate for the protection of Montana consumers.

### RELIEF REQUESTED

### WHEREFORE, the Department seeks the following relief:

- 1. Imposition of an administrative fine of up to \$25,000.00 for each violation of the Montana Insurance Code pursuant to section 33-1-317, MCA for the violations described in the Conclusions section of this Notice, to wit, Farmers':
- a. failure to file the Farmers Homeowners Plus policy with the Department of Insurance in violation of section 33-1-501, MCA;
- b. failure to file rates with the Department of Insurance in violation of section 33-16-203, MCA;
- c. failure to have a certificate of authority from the Commissioner in violation of section 33-2-101, MCA.
- 2. Further, the Department seeks a finding that all sanctions and remedies detailed and described here are in the public interest and necessary for the protection of Montana consumers.
- 3. The Department seeks a finding as fact of the allegations set forth in paragraphs 1-5 of the Allegations section, above.
- 4 Issuance of an immediate order to cease and desist from committing further violations of the Code.
- 5. Any further action as deemed just and appropriate for the protection of Montana consumers.

### STATEMENT OF RIGHTS

You are entitled to a hearing and to respond to this notice and present evidence and arguments on all issues involved in this case. You may have a formal hearing before a hearing examiner appointed by the Commissioner. This is provided for by the Montana

Administrative Procedure Act, sections 2-4-601, MCA, and following, including Section 2-4-631, MCA. If you demand a hearing, you will be given notice of the time, place and the nature of the hearing. Pursuant to section 33-1-701, MCA, the hearing shall be held within 45 days after receipt of the demand by the commissioner, unless postponed by mutual consent.

You have the right to be represented by an attorney at any and all stages of this proceeding.

If you want to resist the proposed action under the jurisdiction of the Commissioner, you must so advise him within twenty (20) days of the date you receive this notice. You so advise him by writing to Don Harris, Staff Attorney, State Auditor's Office, 840 Helena Ave, Helena, MT 59601. While so advising Mr. Harris, you should make clear whether you demand a hearing, or whether you waive formal proceedings and, if so, what informal proceedings you prefer for handling this case. Pursuant to section 2-4-603(2), MCA, you may not request to proceed informally if the action could result in suspension, revocation or any other adverse action against a professional license.

Should you request a hearing, you have the right to be accompanied, represented, and advised by counsel. If the counsel you choose has not been admitted to practice law in the state of Montana, he or she must comply with the requirements of <u>Application of American Smelting and Refining Co.</u>, (1973), 164 Mont. 139, 520 P.2d 103.

### CONTACT WITH INSURANCE COMMISSIONER'S OFFICE

If you have questions or wish to discuss this matter, please write Don Harris, Staff Attorney for the State Auditor, 840 Helena Ave, Helena MT. 59601. If you are

represented by an attorney, please make any contacts with this office through your attorney.

### POSSIBILITY OF DEFAULT

Failure to give notice or to advise of your demand for a hearing or form of informal procedure within twenty (20) days, will result in the entry of a default order imposing the disciplinary sanctions against you and your license, all without any more notice to you, pursuant to 6.2.101, Administrative Rules of Montana (ARM) and the Attorney General's Model Rule 10, 1.3.214, (ARM).

DATED this 94 day of February, 2004.

JOHN MORRISON

State Auditor and

Commissioner of Insurance

sy:  $\frac{\sqrt{}}{\sqrt{}}$ 

Staff Attorney

### CERTIFICATE OF SERVICE

I hereby certify that I mailed a true and correct copy of the foregoing NOTICE

OF PROPOSED AGENCY ACTION AND OPPORTUNITY FOR HEARING

(LICENSE DISCIPLINE AND ADMINISTRATIVE FINE) to the following persons by depositing the action in the U.S. Mail, certified, return receipt requested, on this 19

day of Fraction, 2004.

TO: Robert Cameron

Gough, Shanahan, Johnson & Waterman

P.O. Box 1715

Helena, MT. 59624-1715

State Auditor's Office

## RHearing Examiner

# AND COMMISSIONER OF INSURANCE NOV 0 8 2002

IN THE MATTER OF:

CASE NO. 2002-42

THE PROPOSED DISCIPLINARY TREATMENT OF FARMERS INSURANCE EXCHANGE,

NOTICE OF PROPOSED AGENCY ACTION AND OPPORTUNITY FOR HEARING

Respondent.

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TO: Maryann Seltzer
Corporate Secretary
Farmers Insurance Exchange
c/o Farmers Insurance Group
4680 Wilshire Blvd
Los Angeles, CA 90010-3807

Robert Cameron Gough, Shanahan P.O. Box 1715 Helena, MT. 59624-1715

#### PLEASE TAKE NOTICE

Staff of the Insurance Division of the office of the State Auditor and Commissioner of Insurance of the state of Montana (Commissioner), pursuant to the authority of the Insurance Code of Montana, Section 33-1-101, et seg., Montana Code Annotated (2001) (MCA), is proposing to the Commissioner that he take disciplinary action against the entities named above for violations of the Montana Code. The Commissioner has authority to take such action under the provisions of Sections 33-1-317 and 33-2-119, MCA.

Service of process is pursuant to section 33-1-314, MCA.

### REASONS FOR ACTION

There is reason to believe that the following facts, if true, justify and support such disciplinary treatment.

### ALLEGATIONS

- 1. On February 27, 2002, a 74 year old resident of Kalispell, Montana, wrote Farmers Insurance Exchange about the increase in his automobile insurance premium, policy # 70-06717-62-35. In a March 5, 2002, letter to the Kalispell resident, Barry Waggner, Executive Director of "Farmers", wrote acknowledging the February 27 letter.
  - 2. Furthermore, he wrote in part:

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Due to increasing costs, it was necessary to affect a base rate increase on our automobile book of business statewide. In addition, the Farmers Insurance Group of Companies, like a number of other insurance companies, now uses a risk assessment model in this process. This risk assessment model produces an insurance score that provides a measure of future auto loss probabilities for an insured or applicant for This model utilizes a group of preinsurance. selected characteristics derived from information on your credit report. When these characteristics are entered into the risk assessment model, they produce a score that has been shown to highly correlate with auto loss risk. That score is not interpreted to be, nor is it utilized as, a measure of your credit worthiness. Rather it is part of the process of selecting and classifying insurance risks. Since this risk assessment model itself is proprietary to the independent third party provider, we do not have access to the calculations that resulted in your score. . . Pursuant to the Fair Credit Reporting Act, we have the right to obtain and use consumer reports, including insurance bureau scores, so long as we have a permissible purpose to do so. We have such a permissible purpose when we underwrite insurance, be it new business or existing business. Any inquiries or a request for more detailed information

- 3. The specific reasons for the adverse underwriting decision were not given in Farmers March 5, 2002 letter. Also, as directed, the 74 year old Kalispell resident obtained his Trans Union Consumer Credit Score. The date of score was March 1, 2002. He had a score of 840 out of a possible of 934 points. His score was very favorable. (He provided this report to the State Auditor's Office.)
- 4. Also, as part of the information provided from the 74 year old Kalispell resident, were two letters from Steve Hooper to Dave Dela Torre of Farmers Group, Inc. Hooper is a resident licensed Montana insurance producer with an appointment with Farmers Insurance Exchange. He works in Kalispell. The letters were dated 15 March 2002 and 28 August 2002. In both letters Hooper expressed frustration to Dela Torre about the lack of a specific reasons for the adverse underwriting.
- 5. An April 2, 2002, letter from David Dela Torre assigned the matter to Kerry Heinz of Farmers Insurance Exchange.
- 6. In a letter dated September 5, 2002, from Kerry Heinz to Steve Hooper, Heinz identifies himself as the "Montana Personal Lines Service Team Leader." The letter reads in part:

As you recall, (the 74 year old resident of Kalispell's) policies are currently showing an "I" for his FARA and FPRA insurance bureau scores. Due to the fact that our insured does not feel that this is correct, you contacted me.

Upon review, it was discovered that the correct information is on record concerning (the 74 year old resident of Kalispell's) name, D.O.B, address and

Social Security Number. Jeff Roberts, in Home Office Business Development Administration, was also contacted. He stated that an "I" indicator means the customer has a credit file but the underlying credit report does not have adequate activity to generate an insurance bureau score or risk assessment indicator.

When an "I" is generated, there are no specific reason codes generated. An additional point to note, is the fact that an "I" score may receive discounts from base premium rates, such as in this case.

- 7. There are hand written notes in the information obtained from Steve Hooper while talking with Kerry Heinz. At the top of a sheet of paper reads: "Per Last conversation with Kerry Heinz Senior U/W POL . . . Farmers has no idea why his score is an 'I.' Fair Isaacs model is proprietary(.) Farmers hands are tied."
- 8. On January 23, 2002, a resident of Bigfork, Montana sent Farmers Insurance Exchange a letter asking for the specific reasons for an adverse underwriting decision on her policy,
- The letter indicates that she also sent a copy to Hooper Agency, Farmers Insurance, 37 5th Ste E STE. 202, Kalispell, MT 59901.
- 9. On March 4, 2002, Jacqueline Hausch of Farmers Insurance Exchange wrote a letter to the Bigfork resident. No specific reasons were given for the adverse underwriting decision.
- 10. On October 17, 2002, Kim Hewitt, of the State Auditor's Office, wrote a letter to Farmers Insurance Exchange concerning the Bigfork resident and her Farmers Insurance. On October 28, 2002, Barry Waggener of Farmers Insurance Exchange wrote back Kim Hewitt and gave four primary factors from her credit report that resulted in an adverse underwriting decision.

### CONCLUSIONS

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- The State Auditor is the Commissioner of Insurance pursuant to section 2-15-1903, Mont. Code Ann.
- The insurance department is under the control and supervision of the Commissioner pursuant to section 33-1-301, Mont. Code Ann.
- 3. A person may not transact a business of insurance in Montana or a business relative to a subject resident, located, or to be performed in Montana without complying with the applicable provisions of this code pursuant to section 33-1-102, Mont. Code Ann.
- 4. The Commissioner shall administer the Department of Insurance to protect insurance consumers pursuant to section 33-1-311, Mont. Code Ann.
- 5. In failing to provide the specific reasons for adverse underwriting decision when an insured has made a written demand, Farmers Insurance Exchange is in violation of section 33-19-303, Mont. Code Ann.

### STATEMENT OF RIGHTS

You are entitled to a hearing and to respond to this notice and present evidence and arguments on all issues involved in this case. You may have a formal hearing before a hearing examiner appointed by the Commissioner. This is provided for by the Montana Administrative Procedure Act, sections 2-4-601, MCA, and following, including Section 2-4-631, MCA. If you demand a hearing, you will be given notice of the time, place and the nature of the hearing. Pursuant to section 33-1-701, the hearing 27

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shall be held within 45 days after receipt of the demand by the commissioner, unless postponed by mutual consent.

You have a right to be represented by an attorney at any and all stages of this proceeding.

If you want to resist the proposed action under the jurisdiction of the Commissioner, you must so advise him within fifteen (15) days of the date you receive this notice. You may so advise him by writing to Kevin Phillips, Insurance Attorney, State Auditor's Office, 840 Helena Ave, Helena, Montana 59601. While so advising Mr. Phillips, you should make clear whether you demand a hearing, or whether you waive formal proceedings and, if so, what informal proceedings you prefer for handling this case. Pursuant to section 2-4-603(2), Mont. Code Ann., you may not request to proceed informally if the action could result in suspension, revocation or any other adverse action against a professional license.

Should you request a hearing, you have the right to be accompanied, represented, and advised by counsel. If the counsel you choose has not been admitted to practice law in the state of Montana, he or she must comply with the requirements of Application of American Smelting and Refining Co., (1973), 164 Mont. 139, 520 P.2d 103.

### CONTACT WITH INSURANCE COMMISSIONER'S OFFICE

If you have questions or wish to discuss this matter, please contact Kevin Phillips, legal counsel for the State Auditor, 840 Helena Ave, Helena, MT, 59601, (406)444-3496 or, within Montana, (800)332-6148. If you are represented by an attorney, please make

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any contacts with this office through your attorney.

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### POSSIBILITY OF DEFAULT

Failure to give notice or to advise of your demand for a hearing or form of informal procedure within twenty (20) days, will result in the entry of a default order imposing the disciplinary sanctions against you and your license, all without any more notice to you, pursuant to 6.2.101, Administrative Rules of Montana and the Attorney General's Model Rule 10, 1.3.214.

DATED this gt day of November, 2002.

JOHN MORRISON State Auditor and Commissioner of Insurance

By:

Kevin F. Phillips Insurance Attorney

### CERTIFICATE OF SERVICE

TQ:

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Maryann Seltzer Corporate Secretary Farmers Insurance Exchange c/o Farmers Insurance Group 4680 Wilshire Blvd Los Angeles, CA 90010-3807

Robert Cameron Gough, Shanahan P.O. Box 1715 Helena, MT 59624-1715

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State Auditor's Office

Notice of Proposed Agency Action and Opportunity for Hearing

### Hearing Examiner

DEC 0 5 2002

BEFORE THE STATE AUDITOR AND COMMISSIONER OF INSURANCE HELENA, MONTANA

IN THE MATTER OF:

CASE NO. 2001-88

THE PROPOSED DISCIPLINARY TREATMENT OF FARMERS INSURANCE EXCHANGE,

FIRST AMENDED NOTICE OF PROPOSED AGENCY ACTION AND OPPORTUNITY FOR HEARING

Respondent.

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TO: Robert Cameron Gough, Shanahan

P.O. Box 1715

Helena, MT. 59624-1715

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#### PLEASE TAKE NOTICE

Staff of the Insurance Division of the office of the State Auditor and Commissioner of Insurance of the state of Montana (Commissioner), pursuant to the authority of the Insurance Code of Montana, Section 33-1-101, et seg., Montana Code Annotated (2001) (MCA), is proposing to the Commissioner that he take disciplinary action against the entities named above for violations of the Montana Code. The Commissioner has authority to take such action under the provisions of Sections 33-1-317 and 33-2-119, MCA.

Service of process is pursuant to section 33-1-314, MCA.

### REASONS FOR ACTION

There is reason to believe that the following facts, if

First Amended Notice of Proposed Agency Action and Opportunity for Hearing

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### ALLEGATIONS

- 1. On January 28, 2002, a Helena resident wrote Farmers Insurance Exchange asking why her insurance rate had gone up on In a February 7, 2002, letter to the Helena resident, Doug Ashbridge, of Farmers Insurance Exchange, wrote that "Upon review of your policy, it was discovered that the increase in your policies was a result of your insurance bureau score." The specific reasons for the adverse underwriting decision were not given.
- 2. On February 12, 2002, a Deer Lodge resident wrote to Farmers Insurance Exchange asking why her insurance rates had gone up on policies Farmers Insurance Exchange wrote a letter to Cheri Meier, Compliance Specialist for the State Auditor explaining in part that: "Our research shows that (the Deer Lodge resident's) premium is correct and due to a change in her insurance bureau score." The specific reasons for the adverse underwriting decision were not given.
- 3. On January 4, 2002, a Helena resident received her premium notice and an insert entitled "Fair Credit Reporting Act Notification" (Notification). The notice read in part:

Upon receipt of your written request, which must be made within 90 days from the date of mailing of the enclosed notice, we will specify the reason or reasons for this notice and the items of information that support our action, in writing. .

. . If the notice is caused by information collected from a consumer report, we will indicate this above and the following procedures will apply to you:\* . . .

- 4. On January 23, 2002, the same Helena resident wrote

  Farmers Insurance Exchange asking why her insurance rates had

  gone up concerning policy # On February 8, 2002,

  Farmers Insurance Group of Companies wrote back in part: "In

  addition, Farmers Insurance Group of Companies, like a number of

  other insurance companies, now uses a risk assessment model in

  this process. This risk assessment model produces an insurance

  score that provides a measure of future auto loss probabilities

  for an insured or applicant for insurance. This model utilizes a

  group of pre-selected characteristics derived from information on

  your credit report." The specific reasons for the adverse

  underwriting decision were not given.
- 5. On March 6, 2002, the same Helena resident sent another letter to Farmers Insurance Exchange requesting reasons for the increase in her premium. On March 15, Farmers sent back another letter which reads in part: "As mentioned in our previous correspondence, Farmers utilizes this score as part as part of the process of selecting and clarifying risks. . . . We do show that your insurance bureau score went from a "F" to a "K" thus reducing the discount applied from 24% to 11%. I hope this additional information helps to specifically clarify how your insurance bureau score has affected your overall premium." The

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> First Amended Notice of Proposed Agency Action and Opportunity for Hearing

specific reasons for the adverse underwriting decision were not given.

- On February 14, 2002, a Helena resident wrote Farmers Insurance Exchange asking why her insurance rates had gone up concerning policy Specifically, her automobile premium had gone up nearly 40%. On February 21, 2002, Farmers Insurance Exchange wrote back in part: "In addition, the Farmers Insurance Group of Companies, like a number of other insurance companies, now uses a risk assessment model in this process. This risk assessment model produces an insurance score that provides a measure of future auto loss probabilities for an insured or applicant for insurance. This model utilizes a group of pre-selected characteristics derived from information on your credit score." The specific reasons for the adverse underwriting decision were not given.
- 7. A Helena resident wrote Farmers Insurance Exchange asking why his insurance rates had gone up concerning policy The Helena resident never received a letter from Farmers with the specific reasons for adverse underwriting. In a letter to Compliance Specialist Cheri Meier, concerning the rate increase, Farmers fails to mention specific reasons for the adverse underwriting decision.
- 8. A Great Falls resident wrote the Montana Department of Insurance a letter dated October 16, 2001 complaining about the adverse underwriting decision by Farmers Insurance Exchange

- 9. On September 20, 2002, the Great Falls resident wrote Farmers Insurance Exchange asking for the specific reasons for the adverse underwriting decision concerning his three Farmers Insurance Exchange automobile policies and his Fire Insurance Exchange homeowners policy. In an October 9, 2002 letter, Farmers stated that there was no rate increase on July 30, 2002, but that there had been a rate increase on the Farmers Insurance Exchange and Fire Insurance Exchange policies on January 30, 2002.
- 10. In the October 9, 2002 letter, Farmers gave four reasons for the adverse underwriting decision by Farmers

  Insurance Exchange in raising the rates:
- a. Proportion of revolving balances to revolving credit limits is favorable;
  - b. Too many recent credit checks;

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- c. Favorable length of credit history; and
- d. No past delinquency or favorable length of time since last delinquency.
  - 11. In the October 9, 2002 letter, Farmers gave four

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reasons for the adverse underwriting decision by Fire Insurance Exchange in raising the rates:

- a. Favorable length of credit history;
- b. Proportion of revolving balances to revolving credit limits is favorable;
- c. Favorable number of finance accounts; and
- d. Favorable number of recent credit checks.

### CONCLUSIONS

- 1. The State Auditor is the Commissioner of Insurance pursuant to section 2-15-1903, Mont. Code Ann.
- The insurance department is under the control and supervision of the Commissioner pursuant to section 33-1-301, Mont. Code Ann.
- 3. A person may not transact a business of insurance in Montana or a business relative to a subject resident, located, or to be performed in Montana without complying with the applicable provisions of this code pursuant to section 33-1-102, Mont. Code Ann.
- 4. The Commissioner shall administer the Department of Insurance to protect insurance consumers pursuant to section 33-1-311, Mont. Code Ann.
- 5. In failing to provide the specific reasons for adverse underwriting decision when an insured has made a written demand, Farmers Insurance Exchange is in violation of section 33-19-303,

Mont. Code Ann.

- 6. The Fair Credit Reporting Act Notification is in violation of 33-19-303, Mont. Code Ann. in that it is not clear that Farmers is sending the Notification because of an adverse underwriting decision and it does not advise that it will give specific reasons for the adverse underwriting decision when a request is received in writing.
- 7. In failing to disclose specific reasons for an adverse underwriting decision when an insured has made a written demand, Farmers Insurance Exchange is using a practice that is unfair and that the commissioner has determined that a proceeding would be in the public interest pursuant to section 33-18-1003, Mont. Code Ann.

### STATEMENT OF RIGHTS

You are entitled to a hearing and to respond to this notice and present evidence and arguments on all issues involved in this case. You may have a formal hearing before a hearing examiner appointed by the Commissioner. This is provided for by the Montana Administrative Procedure Act, sections 2-4-601, MCA, and following, including Section 2-4-631, MCA. If you demand a hearing, you will be given notice of the time, place and the nature of the hearing. Pursuant to section 33-1-701, the hearing shall be held within 45 days after receipt of the demand by the commissioner, unless postponed by mutual consent.

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### POSSIBILITY OF DEFAULT

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DATED this 4th day of December, 2002.

JOHN MORRISON State Auditor and Commissioner of Insurance

Insurance Attorney

First Amended Notice of Proposed Agency Action and Opportunity for Hearing

Page 9

### CERTIFICATE OF SERVICE

I hereby certify that I mailed a true and correct copy of the foregoing NOTICE OF PROPOSED AGENCY ACTION AND OPPORTUNITY FOR HEARING (LICENSE DISCIPLINE AND ADMINISTRATIVE FINE) to the following persons by depositing the same in the U.S. Mail, certified, return receipt requested, on this \_\_\_\_\_ day of

December, 2002.

TO:

Robert Cameron Gough, Shanahan P.O. Box 1715 Helena, MT. 59624-1715

State Auditor's Office

First Amended Notice of Proposed Agency Action and Opportunity for Hearing

 $\mathbf{H}_{\zeta}$ 1 ير ر Kevin Phillips Staff Attorney 2 JL. U 2002 840 Helena Ave Helena, MT 59601 3 Hearing Examiner (406) 444-2040 SEP 1 0 2002 Attorney for the State Auditor 5 BEFORE THE STATE AUDITOR 6 AND COMMISSIONER OF INSURANCE 7 HELENA, MONTANA 8 IN THE MATTER OF: CASE NO. 2001-88 9 THE PROPOSED DISCIPLINARY NOTICE OF PROPOSED AGENCY 10 TREATMENT OF FARMERS ACTION AND OPPORTUNITY FOR INSURANCE EXCHANGE, HEARING 11 Respondent. 12 13 14 15 TO: Maryann Seltzer Corporate Secretary Farmers Insurance Exchange 16 c/o Farmers Insurance Group 4680 Wilshire Blvd 17 Los Angeles, CA 90010-3807 18 Robert Cameron Gough, Shanahan 19 P.O. Box 1715 20 Helena, MT. 59624-1715 PLEASE TAKE NOTICE 21 Staff of the Insurance Division of the office of the State 22 Auditor and Commissioner of Insurance of the state of Montana 23 24 (Commissioner), pursuant to the authority of the Insurance Code 25 of Montana, Section 33-1-101, et seg., Montana Code Annotated

Notice of Proposed Agency Action and Opportunity for

Hearing

Page 1

(2001) (MCA), is proposing to the Commissioner that he take disciplinary action against the entities named above for violations of the Montana Code. The Commissioner has authority to take such action under the provisions of Sections 33-1-317 and 33-2-119, MCA.

Service of process is pursuant to section 33-1-314, MCA.

### REASONS FOR ACTION

There is reason to believe that the following facts, if true, justify and support such disciplinary treatment.

### ALLEGATIONS

- 1. On January 28, 2002, a Helena resident wrote Farmers

  Insurance Exchange asking why her insurance rate had gone up on policy

  In a February 7, 2002, letter to the Helena resident, Doug Ashbridge, of Farmers Insurance Exchange, wrote that "Upon review of your policy, it was discovered that the increase in your policies was a result of your insurance bureau score." The specific reasons for the adverse underwriting decision were not given.
- 2. On February 12, 2002, a Deer Lodge resident wrote to
  Farmers Insurance Exchange asking why her insurance rates had
  gone up on policies

  Farmers

  Insurance Exchange wrote a letter to Cheri Meier, Compliance

  Specialist for the State Auditor explaining in part that: "Our
  research shows that (the Deer Lodge resident's) premium is
  correct and due to a change in her insurance bureau score." The

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specific reasons for the adverse underwriting decision were not given.

3. On January 4, 2002, a Helena resident received her premium notice and an insert entitled "Fair Credit Reporting Act Notification" (Notification). The notice read in part:

> Upon receipt of your written request, which must be made within 90 days from the date of mailing of the enclosed notice, we will specify the reason or reasons for this notice and the items of information that support our action, in writing. . . . If the notice is caused by information collected from a consumer report, we will indicate this above and the following procedures will apply to you:\* .

- On January 23, 2002, the same Helena resident wrote Farmers Insurance Exchange asking why her insurance rates had gone up concerning policy On February 8, 2002, Farmers Insurance Group of Companies wrote back in part: "In addition, Farmers Insurance Group of Companies, like a number of other insurance companies, now uses a risk assessment model in this process. This risk assessment model produces an insurance score that provides a measure of future auto loss probabilities for an insured or applicant for insurance. This model utilizes a group of pre-selected characteristics derived from information on your credit report." The specific reasons for the adverse underwriting decision were not given.
- 5. On March 6, 2002, the same Helena resident sent another letter to Farmers Insurance Exchange requesting reasons for the increase in her premium. On March 15, Farmers sent back another

- 6. On February 14, 2002, a Helena resident wrote Farmers Insurance Exchange asking why her insurance rates had gone up concerning policy #70 12943-18-99. Specifically, her automobile premium had gone up nearly 40%. On February 21, 2002, Farmers Insurance Exchange wrote back in part: "In addition, the Farmers Insurance Group of Companies, like a number of other insurance companies, now uses a risk assessment model in this process. This risk assessment model produces an insurance score that provides a measure of future auto loss probabilities for an insured or applicant for insurance. This model utilizes a group of pre-selected characteristics derived from information on your credit score." The specific reasons for the adverse underwriting decision were not given.
- 7. A Helena resident wrote Farmers Insurance Exchange asking why his insurance rates had gone up concerning policy

  The Helena resident never received a letter

from Farmers with the specific reasons for adverse underwriting. In a letter to Compliance Specialist Cheri Meier, concerning the rate increase, Farmers fails to mention specific reasons for the adverse underwriting decision.

### CONCLUSIONS

- 1. The State Auditor is the Commissioner of Insurance pursuant to section 2-15-1903, Mont. Code Ann.
- The insurance department is under the control and supervision of the Commissioner pursuant to section 33-1-301, Mont. Code Ann.
- 3. A person may not transact a business of insurance in Montana or a business relative to a subject resident, located, or to be performed in Montana without complying with the applicable provisions of this code pursuant to section 33-1-102, Mont. Code Ann.
- 4. The Commissioner shall administer the Department of Insurance to protect insurance consumers pursuant to section 33-1-311, Mont. Code Ann.
- 5. In failing to provide the specific reasons for adverse underwriting decision when an insured has made a written demand, Farmers Insurance Exchange is in violation of section 33-19-303, Mont. Code Ann.
- 6. The Fair Credit Reporting Act Notification is in violation of 33-19-303, Mont. Code Ann. in that it is not clear

that Farmers is sending the Notification because of an adverse underwriting decision and it does not advise that it will give specific reasons for the adverse underwriting decision when a request is received in writing.

7. In failing to disclose specific reasons for an adverse underwriting decision when an insured has made a written demand, Farmers Insurance Exchange is using a practice that is unfair and that the commissioner has determined that a proceeding would be in the public interest pursuant to section 33-18-1003, Mont. Code Ann.

### STATEMENT OF RIGHTS

You are entitled to a hearing and to respond to this notice and present evidence and arguments on all issues involved in this case. You may have a formal hearing before a hearing examiner appointed by the Commissioner. This is provided for by the Montana Administrative Procedure Act, sections 2-4-601, MCA, and following, including Section 2-4-631, MCA. If you demand a hearing, you will be given notice of the time, place and the nature of the hearing. Pursuant to section 33-1-701, the hearing shall be held within 45 days after receipt of the demand by the commissioner, unless postponed by mutual consent.

You have a right to be represented by an attorney at any and all stages of this proceeding.

If you want to resist the proposed action under the jurisdiction of the Commissioner, you must so advise him within

fifteen (15) days of the date you receive this notice. You may 1 so advise him by writing to Kevin Phillips, Insurance Attorney, State Auditor's Office, 840 Helena Ave, Helena, Montana 59601. 3 While so advising Mr. Phillips, you should make clear whether you 4 demand a hearing, or whether you waive formal proceedings and, if 5 so, what informal proceedings you prefer for handling this case. 6 Pursuant to section 2-4-603(2), Mont. Code Ann., you may not 7 request to proceed informally if the action could result in 8 9 suspension, revocation or any other adverse action against a 10 professional license.

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Should you request a hearing, you have the right to be accompanied, represented, and advised by counsel. If the counsel you choose has not been admitted to practice law in the state of Montana, he or she must comply with the requirements of Application of American Smelting and Refining Co., (1973), 164 Mont. 139, 520 P.2d 103.

### CONTACT WITH INSURANCE COMMISSIONER'S OFFICE

If you have questions or wish to discuss this matter, please contact Kevin Phillips, legal counsel for the State Auditor, 840 Helena Ave, Helena, MT, 59601, (406)444-3496 or, within Montana, (800)332-6148. If you are represented by an attorney, please make any contacts with this office through your attorney.

### POSSIBILITY OF DEFAULT

Failure to give notice or to advise of your demand for a hearing or form of informal procedure within twenty (20) days,

Notice of Proposed Agency Action and Opportunity for Hearing

will result in the entry of a default order imposing the disciplinary sanctions against you and your license, all without any more notice to you, pursuant to 6.2.101, Administrative Rules of Montana and the Attorney General's Model Rule 10, 1.3.214. DATED this that day of symmet, 2002. JOHN MORRISON State Auditor and Commissioner of Insurance By: Kevin F. Phillips Insurance Attorney 

Notice of Proposed Agency Action and Opportunity for Hearing

Page 8

### CERTIFICATE OF SERVICE

I hereby certify that I mailed a true and correct copy of the foregoing NOTICE OF PROPOSED AGENCY ACTION AND OPPORTUNITY FOR HEARING (LICENSE DISCIPLINE AND ADMINISTRATIVE FINE) to the following persons by depositing the same in the U.S. Mail, certified, return receipt requested, on this \( \bigcup\_{\text{capture}} \) day of \( \bigcup\_{\text{left}} \) day of

TO:

Maryann Seltzer Corporate Secretary Farmers Insurance Exchange c/o Farmers Insurance Group 4680 Wilshire Blvd Los Angeles, CA 90010-3807

Robert Cameron Gough, Shanahan P.O. Box 1715 Helena, MT. 59624-1715

State Auditor's Office

Notice of Proposed Agency Action and Opportunity for Hearing

Page 9

Roberta Cross Guns Don Harris Special Assistant Attorneys General 840 Helena Ave Helena, MT. 59601 (406) 444-2040

### BEFORE THE STATE AUDITOR AND COMMISSIONER OF INSURANCE HELENA, MONTANA

IN THE MATTER OF:	)	CASE NO. 2001-89
THE PROPOSED DISCIPLINARY TREATMENT OF FARMERS	) ) )	REPLY TO RESPONDENT'S OPPOSITION TO MOTION FOR FINAL
INSURANCE EXCHANGE,	)	AGENCY DECISION
Respondent.	)	<u> </u>

COMES NOW, the Montana Department of Insurance ("Department"), by and through its legal counsel, Roberta Cross Guns and Don Harris, respectfully responding to Respondent's opposition to the Department's motion to accept the Hearing Examiner's Proposed Order Regarding Motion for Summary Judgment issued in this matter.

### INTRODUCTION

Respondent's opposition is without merit for the following reasons:

- 1. The Department has never agreed to an unending negotiation period for settlement of this case.
- 2. The Department, in recognition of former counsel Kevin Phillips' stipulation, wrote a letter to Respondent's counsel indicating the law does not provide for reconsideration. Further, the Department's letter outlined the process provided for pursuant to the Montana Administrative Procedures Act (Title 2, Chapter 4, Part 6, MCA) for contested cases where a proposed order is issued.

Reply to Respondent's Opposition to Motion for Final Agency Decision - 1

- 3. Respondent erroneously asserts that summary judgment procedures are not part of the hearing process to which it is entitled.
- 4. Respondent further misstates the facts supporting the proposed order in an attempt to discredit the hearing examiner's findings and conclusions.
- 5. Finally, Respondent misleads this tribunal by ignoring the clear intent of the Insurance Code found at §§33-18-231 through 235, MCA. Importantly, Respondent's own lobbyist testified before the Montana legislature arguing against adding insurance lines other than medical to this series of statutes.

### LAW AND ARGUMENT

1. Settlement negotiations are governed by agreement between the parties.

There is no statutory provision governing the length of time allowed for settlement negotiations. There is no case law governing the length of time allowed for settlement negotiations. There are only agreements between parties, either oral or written, that govern the length of time allowed for settlement negotiations. In this case, the relevant agreement is found in a letter dated October 29, 2003 from Respondent's legal counsel to the Department's legal counsel, Kevin Phillips. Exhibit A to Respondent's Motion and Brief in Opposition. In that letter, Respondent clearly "acknowledges that the State Auditor's Office may revoke the open extension upon reasonable notice". *Id.* 

The Department's legal counsel, Roberta Cross Guns, sent a letter to Respondent's legal counsel on or about February 18, 2004; a full 2 ½ months after formal mediation occurred between the parties. Exhibit A to Department's Motion for Final Agency Decision. In that letter, the Department took note of Respondent's letter from October of 2003, indicating two important points to Respondent. First, the Department indicated that a motion for

reconsideration was inappropriate, citing the relevant law for the correct procedure in addressing a proposed order for summary judgment. Secondly, the Department indicated a "reasonable notice" to Respondent was fifteen (15) days. The Department did not receive any further correspondence regarding this matter, either oral or written until early March when Respondent's legal counsel called and requested a two (2) or three (3) week extension to file exceptions and objections to the proposed order. The Department declined to agree to such a lengthy extension, but did agree to an extension of several days. Finally, the Department filed its motion for the issuance of a final agency decision a month after sending its letter to Respondent and receiving no response.

The facts set forth above are telling. Respondent was given reasonable notice of the termination of the open-ended extension for filing a motion for reconsideration of the proposed order now in question. Furthermore, Respondent was given more than reasonable notice that a motion for reconsideration was not proper and the Department cited the relevant and appropriate procedure for Respondent. Respondent's cry of "foul" is without merit on this point and should be deemed as such with the issuance of a final agency decision adopting the proposed order for summary judgment in the Department's favor.

2. Summary judgment is a procedure by which a party's case may be heard, in compliance with the constitutional and statutory due process rights.

When summary judgment is granted, the losing party cannot then claim that it was deprived of its due process right to a hearing. This issue was before the Supreme Court of Montana in *In re Peila* (1991), 249 Mont. 272, 815 P.2d 139. In that case, the Court observed:

Procedural due process requires that parties be given reasonable notice and a reasonable opportunity to be heard; these process requirements are reflected in MAPA in §§ 2-4-601, and 2-4-612(1), MCA. Section 2-4-612(1), MCA, provides that "[o]pportunity shall be afforded all parties to respond and present evidence and argument on all issues involved. However, due process does not require

development of facts through an evidentiary hearing when there are no material factual issues in dispute."

Peila, 249 Mont. at 280-81, 815 P.2d at 144. In the instant case, when given the opportunity to contest the Department's allegations, Respondent failed to demonstrate a material factual issue in dispute. Thus, it was Respondent's own failure to rebut the Department's evidence that made a further hearing unnecessary. As indicated by the Supreme Court in Peila, Respondent's rights were adequately protected by the process used in resolving this case.

Constitutional procedural due process concerns and the Montana Administrative Procedures Act require that a party be given the *opportunity* for a hearing and the *opportunity* to respond and present evidence and argument on all issues involved. It is up to the parties to take advantage of the opportunities afforded them. Thus, summary judgment is one aspect of the opportunity to be heard.

Respondent availed itself of the opportunity to submit a brief in opposition to the Department's motion for summary judgment. The Department, believing that it was entitled to judgment as a matter of law as there were no genuine issues of material fact in dispute, moved for summary judgment pursuant to Rule 56 of the Montana Rules of Civil Procedure. The Department's motion was supported by the affidavits of Kim Hewitt and Pam Weitz. Their sworn statements were in turn supported by documentary evidence acquired by the Department through its investigation and through the discovery process provided for under § 2-4-602, Mont. Code Ann. (2003), as well as Montana's Rules for Civil Procedure.

In response to the Department's motion, Respondent had the burden to show "by more than mere denial and speculation, that a genuine issue d[id] exist." Elk v. Healthy Mothers, Healthy Babies, Inc., 2003 MT 167, ¶ 11, 316 Mont. 320, 323, 73 P.3d 795, 797. Respondent failed to satisfy this burden. Hearing Examiner's Proposed Order Regarding Motion for

Summary Judgment 5 (Aug. 20, 2003) (hereafter "Proposed Order"). Additionally, Rule 56(e), Mont. R. Civ. P., provides that

[w]hen a motion for summary judgment is made and supported . . . , an adverse party may not rest upon the mere allegations or denials of the adverse party's pleading, but the adverse party's response , by affidavits . . . , must set forth specific facts showing that there is a genuine issue for trial. If the adverse party does not so respond, summary judgment, if appropriate, shall be entered against the adverse party.

In support of its brief, Respondent submitted an unexecuted and unsworm statement by Gary Dempsey, the Branch Claims Manager of Farmers' Billings office. In spite of the procedural defects related to Respondent's submission of the Dempsey affidavit, the Hearing Examiner allowed it to be admitted and considered as a "statement." Proposed Order 5. Nonetheless, Dempsey's statement on behalf of Respondent contained "conclusory" assertions which were "unsubstantiated by any specific or demonstrative factual underpinnings whatsoever." *Id.* As a result of Respondent's failure to set forth specific facts showing there was a genuine issue for trial, the evidence put forth by the Department was "demonstrably unrefuted," and there was "nothing 'material' on which reasonable minds could differ." *Id.* at 6. With no evidence to rebut the Department's evidence of undue delay in handling the claims at issue in the instant case, the Hearing Examiner determined the Department was entitled to judgment as a matter of law. *Id.* at 6-7.

The Department maintains that Respondent was afforded the promised opportunities as part of the formal contested case resolution process provided for under Montana Code Annotated § 2-4-601, et seq., but lost on the merits as reflected in the Proposed Order. Given every opportunity to demonstrate the existence of a genuine issue of material fact and avoid summary judgment, Respondent failed, obviating the necessity of a further evidentiary hearing on the merits of the case.

Reply to Respondent's Opposition to Motion for Final Agency Decision - 5

### 3. The Proposed Order is Not Contrary to Settled Principles of Summary Judgment.

As noted above, summary judgment requires a showing that "there is no genuine issue as to any material fact and that the moving party is entitled to judgment as a matter of law." Mont. R. Civ. P. 56(c). Where a motion has been properly supported, the opponent's mere allegations and denials will not suffice to create a genuine issue where none exists. The opponent's response "must set forth specific facts showing that there is a genuine issue for trial." Willson v. Taylor (1981), 194 Mont. 123, 129, 634 P.2d 1180, 1184. "The opposing party's facts must be material and of a substantial nature, not fanciful, frivolous, gauzy, nor merely suspicious." Willson, 194 Mont. at 130, 634 P.2d at 1180. In the instant case, summary judgment was appropriate because the Department made an affirmative showing, by affidavit and otherwise, that Respondent did not promptly settle the claims at issue, and Respondent failed to set forth specific facts contravening the Department's evidence.

Through the Affidavits of Kim Hewitt and Pam Weitz and the documents supporting them, the Department has demonstrated that it takes approximately twice as long for Respondent to settle claims where loss of use is not an issue as it does for the company to settle claims where loss of use was an issue from the beginning. See Affidavit of Kim Hewitt ¶¶ 10-11; Proposed Order 7. In response to this fact, Respondent submitted a defective affidavit containing "conclusory" assertions by Billings Branch Office Claims Manager Gary Dempsey which were "unsubstantiated by any specific or demonstrative factual underpinnings whatsoever." Proposed Order 5. As a result of Respondent's failure to set forth specific facts showing that there was a genuine issue for trial, the evidence put forth by the Department was "demonstrably unrefuted," and there was "nothing 'material' on which reasonable minds could differ." Id. at 6

With no genuine issue of material fact, the Hearing Examiner had only to determine whether the Department was entitled to judgment as a matter of law on the basis of the facts in evidence. On the basis of the "statistical pattern" of the evidence, id., the Hearing Examiner concluded that Respondent's handling of the claims at issue "certainly [was] not 'prompt' as required by statute." Id. Therefore, the Department was entitled to and was properly granted judgment as a matter of law in the Hearing Examiner's Proposed Order.

4. The appropriate sanction in this case is \$25,000 per violation, as set forth in Section 33-1-317, MCA.

Respondent eloquently and correctly argues that the specific statute governs the general statute. In this case the specific statute for which Respondent argues is §33-18-233 (2), MCA. If this were a case involving the payment of medical benefits, Respondent would be correct. Specifically, §33-18-231, MCA, in its title line indicates this is the process for "timely payment of medical benefits". Emphasis added. The very first sentence of §33-18-231, MCA, indicates it applies to 33-18-231 through 33-18-235. This definitional statute further indicates the term "insurer" for these specific statutory provisions "means any insurer as that term is defined by this title [Title 33] . . . that sells or offers for sale insurance policies, subscriber contracts, certificates, or agreements by which the offerer promises to pay medical benefits . . ." Emphasis added.

The case here is about paying benefits for property or casualty claims, not medical benefits. Interestingly, when the legislature attempted to add property and casualty insurance to the definition found in §33-18-231, MCA, the insurance industry lobbyists, including Dwight Easton from Respondent company, blocked that language. Exhibit 1.

Clearly, Respondents argument is correct in how the law should be construed and applied. In this case, the law is equally clear that §33-18-233 (2), MCA does not apply. The fine imposed by the hearing examiner was certainly within the boundaries set by the appropriate

statute: §33-1-317, MCA. Respondents argument that any other penalty statute applies to either the facts or law of this case is erroneous, flawed and without merit.

#### CONCLUSION

Respondent's opposition to the Department's motion for final agency decision is completely without merit. The Department appropriately revoked the open-ended extension for raising objections to the proposed order for summary judgment pursuant to Respondent's letter of October 2003. The appropriate procedure for objecting to a proposed order was identified for Respondent, and ignored. The hearing examiner correctly applied the summary judgment law to this case, granting summary judgment in the Department's favor. The hearing examiner correctly applied the applicable penalty statute to this case, granting the Department's requested fine of \$25,000 per violation.

The Department's motion should be granted by issuance of a final agency decision adopting the hearing examiner's proposed order.

Respectfully submitted this 114 day of May 2004.

Don Harris

Special Assistant Attorney General Attorney for the Commissioner

### CERTIFICATE OF SERVICE

I hereby certify that I mailed a true and correct copy of the foregoing to the following persons by depositing the same in the U.S. Mail, on this \_\_\_\_\_\_ day of May 2004.

TO: Robert Cameron
Gough, Shanahan, Johnson & Waterman
33 South Last Chance Gulch
P.O. Box 1715
Helena, MT 59624

Michael J. Reiley Hearings Examiner PO Box 1211 Helena, MT 59624

John Morrison State Auditor & Commissioner of Insurance 840 Helena Ave. Helena, MT 59601

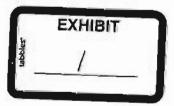
State Auditor's Office

# BEFORE THE STATE AUDITOR AND COMMISSIONER OF INSURANCE HELENA, MONTANA

IN THE MATTER OF:	)	CA	SE	I 3	10	. 20	00	L – 8	39	
	>									
THE PROPOSED DISCIPLINARY	)	Α	F	F	I	D	A	V	I	Ί
TREATMENT OF FARMERS INSURANCE	; )									
EXCHANGE,	)									
	)									
Respondent.	)									
STATE OF MONTANA	)									
	: SS.									
County of Lewis and Clark	)									

Rosann Grandy, Policyholder Services, being duly sworn says:

- 1. I followed a bill to amend §33-18-231, MCA, during the last legislative session (2003). This was performed as part of my regular duties for the State Auditor's Office(SAO);
- 2. I attended hearings and informed the appropriate members of the SAO regarding the progress of the bill to amend §33-18-231;
- 3. The SAO had proposed adding language to the definitions of this part of the Insurance Code that would include property and casualty insurance business;
- The proposed language to include these two insurance business lines failed to pass due to the lobbying efforts by the insurance industry;



Auring the 2003 session.

Rosann Grandy
Policyholder Services
Insurance Department

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ day of

May \_\_\_\_\_\_\_, 2004.

Notary Public for the State of Montana
(Notarial Seal) Residing at Helena, Montana

Dwight Easton was present at the hearings on this bill

My commission expires 4 14 1/14.

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IN THE MATTER OF: 10

disciplinary treatment;

Respondent.

THE PROPOSED DISCIPLINARY 11 TREATMENT OF FARMERS GROUP

12 INC.

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following:

BEFORE THE MONTANA STATE AUDITOR AND COMMISSIONER OF INSURANCE HELENA, MONTANA

> Case Nos. 2001-68, 2001-89 2001-88, 2002-37, 2003-42

> > Consent Agreement

WHEREAS, the Montana Insurance Commissioner (Commissioner), pursuant to the authority of the Insurance Code of Montana, §§33-1-101, et seq., MCA (2001), has determined that there is reason to believe that the allegations set forth in the various Notices of Proposed

WHEREAS, Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange, Farmers Insurance Company, and Mid-Century Insurance Company (Farmers) has

denied that disciplinary treatment is justified with respect any of the Agency Actions;

Agency Actions in the above-captioned matters (Agency Actions), if true, justify and support

WHEREAS, after exhaustive investigation and numerous settlement conferences, the Commissioner and Farmers, in the interest of fully resolving these Agency Actions, enter into the 

#### I. GENERAL AGREEMENT

The parties hereby jointly and mutually consent and agree as follows:

- A. Farmers hereby acknowledges its responsibility and obligation to comply with the Insurance Code of Montana. In the event of future investigations or other agency actions not related to those which are the subject of this Agreement, this acknowledgment will not be used as a separate or additional basis for any action.
  - B. Farmers waives its right to any hearings on the Agency Actions.
- C. Farmers understands that the Consent Agreement is part of the Commissioner's files, and is, therefore, a public record.
- D. The Consent Agreement constitutes the entire agreement between the parties, there being no other promises or agreements, either express or implied.
- E. The Consent Agreement reflects the parties' interests in resolving disputed claims.
- F. If any provision of the Consent Agreement is determined by a court of competent jurisdiction to be void, illegal, or otherwise unenforceable, Farmers subsequent non-compliance with that provision will not constitute breach of the Consent Agreement.
- G. Pursuant to statutory authority, the Commissioner hereby agrees that the Commissioner will not initiate any civil or administrative action against Farmers regarding the allegations contained in the Agency Actions. The Commissioner further agrees that the Commissioner will not initiate any civil or administrative action against Farmers regarding the subject matter or results of the target market conduct examination regarding credit, covering the period from September 1, 2001 through September 1, 2002. The Commissioner will not refer the allegations or evidence underlying the allegations for criminal prosecution to any other agency. Farmers fully and forever releases and discharges the Office of the State Auditor, the elected State Auditor and all State Auditor employees from any and all actions, claims, causes of action.

demands or expenses for damages or injuries that may arise from the allegations underlying this Agreement, whether asserted or unasserted, known or unknown, foreseen or unforeseen, arising out of the Agency Actions.

- H. Any press release, publication, or other public dissemination of any term or condition in the Consent Agreement, other than as required by Montana law, shall be by press release jointly issued by the parties or as otherwise agreed by the parties in writing.
- I. The Commissioner agrees to dismissal with prejudice of the Agency Actions.
- J. The commissioner, pursuant to authority of the Insurance Code of Montana and the applicable statutes found in the Montana Administrative Procedures Act, agrees that if the terms and conditions of the Consent Agreement are fully met, the Commissioner will not initiate any civil, administrative or other judicial proceeding against Farmers regarding the allegations contained in the Agency Actions. In consideration for the Commissioner's dismissals of the Agency Actions, Farmers fully and forever releases and discharges the Office of the State Auditor's employees from any and all actions, claims, causes of actions, demands, or expenses for damages or injuries, arising from the Agency Actions.
- K. Farmers will pay an administrative fine of \$75,000 to the State of Montana.

### II. AGREEMENT TO SPECIFIC MATTERS

- A. CREDIT SCORING. Farmers agrees to implement and/or continue with the provisions pertaining to credit scoring as set forth below:
- 1. Farmers will not use collection accounts with a medical industry code if so identified on the consumer's credit report in determination of a credit score.
  - 2. Farmers will not use any of the following to determine a credit score:
    - a. Income

Consent Agreement - 4

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- 9. Farmers will only use credit scores less than 36 months old for renewals, unless the insured is already placed in the best tier; and Farmers may use a credit score older than 36 months only if it would benefit the insured. Farmers will only apply a new credit score if it has improved for new business with an existing household or for renewals.
- 10. During a business transaction with an existing insured or a renewal transaction, any change in credit score will not adversely affect premiums associated with the existing policy or policies, subject to the provisions of § 33-15-1108, MCA. This paragraph is not intended by the parties to modify the obligations of § 33-15-1108, MCA.
- 11. Nothing in the Consent Agreement will be construed as a restriction or limitation on any future efforts of the Commissioner to address the credit scoring issue through research, market exam, legislation or rule-making consistent with state and federal laws.
- B. HOMEOWNERS PLUS. Farmers agrees to pay the M.T.'s claim in full, in the amount of \$835.00. No release will be required from M.T. for the payment of this claim.
- C. IDENTITY THEFT. Farmers agrees that any customer who discovers that they have experienced identity theft will be entitled to recalculation of the customer's credit score at no cost to the customer. If the recalculation results in a higher credit score than the customer enjoyed prior to the identity theft, the customer will be entitled to an adjustment of the premium rate, retroactive to the use of any adverse action resulting from the theft. If the recalculation results in no change to the customer's credit score, no adjustment to the premium rate will be made. The parties acknowledge that Farmers is not responsible for correcting a customer's credit report.

1	Stipulated and consented to on this 26 th day of January 2005.
2	FARMERS INSURANCE COMPANY, INC. Farmers Group Inc, d.b.a. Farmers Underwriters Assoc.
3	Attorney-In-Fact for Farmers Insurance Company, Inc.
4	By: Bouncet L took
5	Title: AJP
6	Subscribed and sworn to before me this 26-day of January 2005.  (SEA)  HAZEL BAUTISTA  HAZEL BAUTISTA
7	(SEA) HAZEL BAUTISTA HAZEL BAUTISTA
8	Notary Public for the State of <u>(auforma)</u>
9	Los Angeles County My Comm. Expíres Dec 5, 2008  Residing at Signal Hill, CA 90755  My commission expires Dec. 5, 2008
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12	Dated this 28th day of January 2005.
13	JOHN MORRISON, STATE AUDITOR
14	Robert Cross Strans
15	By: Roberta Cross Guns Title: Special Assistant Attorney General
16	
17	Subscribed and sworn to before me this 28 day of Sanuary 2005.
18	(SEAL)
19	Way L Thorsan Notary Public for the State of Montana
20	(Print) Mary Ann Thorsen Residing at Holena
21	My commission expires 11/16/2006
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# NOTICE OF REGULATORY ACTIVITY (RIRS) For submission of regulatory actions reported to the NAIC.

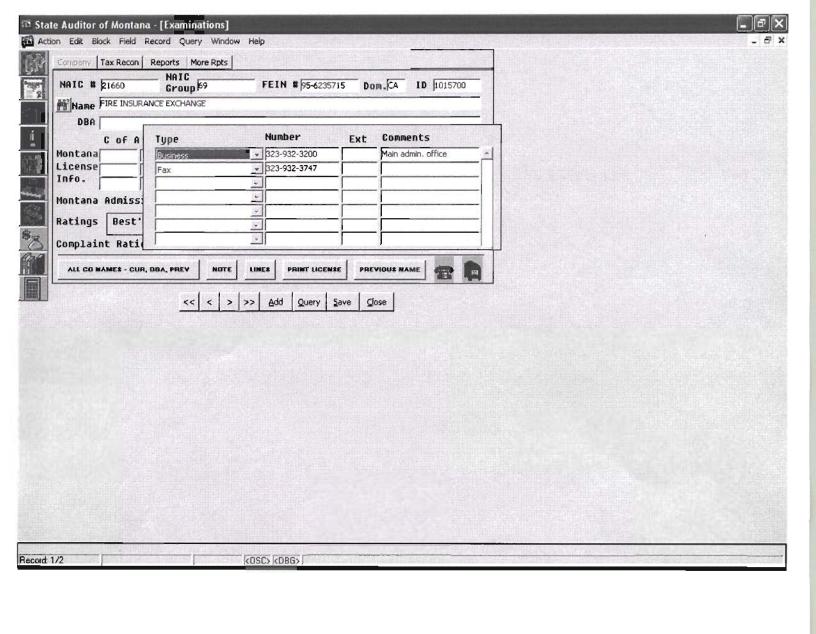
	ENTITY INFORMATION	
	ntifler (CoCode, AA/FEIN, SSN, Entity Number or N	
	NCE EXCHANGE	State ID:
(for Individual NAIC Entity No: 21660	Name key in Last Name, First Name, Middle Name an NAIC CoCode: 69	d Suffix if available) <b>AA/FEIN:</b> 95 - 6235715
F I Entity Type Code: R N	Entity Function D	s
(selectione) M D	(listed on back) B	N
Addr: P.O. BOX 2478 468	Line 2 Addr:	Line 3 Addr:
City: LOS ANGELES	State: CA Zip: 90051 -	Phone: (323)932 - 3200
	ACTION INFORMATION	
	ORIGIN OF ACTION	
	Check at least one item in the section below - maxim	num 4 (1045) Combined Exam
(1005) Complaint Investigation	(1020) Insurer Report	(1050) Bankruptcy Notices
(1007) Field Investigation	(1023) Statistical Filing	
(1008) Public Inquiry	(1025) Legal	(1055) Third Party Information
(1010) Routine Dept. Action	(1030) Market Conduct Exam	(1060) Licensing Administration
(1015) Other States Action	(1035) Financial Exam	(1063) Background Check
(1018) Information/Referral from Another state Agency	(1040) Workers Comp Exam	(1065) Other (enter up to 50 char)
Another state Agency		* if checked you must enter description.
	REASON FOR ACTION	
<u>c</u>	heck at least one item in the section below - maxim	num 20
(2005) Underwriting	(2040) Failure to Timely File	(2075) Failure to report other state action
(2010) Marketing & Sales	(2042) Fallure to Pay Child Support	(2080) Dissolution
(2012) Life Insurance Replacement	(2045) Rebating	(2085) Fallure to pay tax
(2014) Misrepresentation of Insurance Product/Policy	(2050) Rate Violation	(2090) Fallure to pay fine
(2015) Claim Handling	(2053) Use of Unapproved Forms	(2095) Failure to pay assessment
(2020) Policyholder Service	(2055) No License	(2097) Bail Bond Forfelture Judgement
(2025) Advertising	(2056) Demonstrated Lack of Fitness or Trustworthiness	(2100) No Certificate of Authority
(2026) Premlum Finance Act Violation	(2058) Misstatement on Application	(2101) Certification Violation
(2027) Surplus Lines Violation	(2059) Fallure to Make Required	(2102) Unauthorized Insurance
(2028) TPA Violation	Disclosure on application (2060) Not Appointed	Business (2103) Fiduciary Violation
(2029) Unfair Insurance Practices	(2061) Selling for Unlicensed Insurer	(2104) Failure to Remit Premiums to
Act Violation (2030) Failure to meet Continuing	(2062) Allowed Business from Agent Not	insurer (2105) Misappropriation of Premium
Education Requirements (2032) Continuing Education	Appointed/Licensed (2063) Employed Unlicensed Individuals	(2106) Forgery
Requirements Met	(2064) Paid Commissions to	
(2035) Fallure to Respond (2036) Late or Incomplete	Unappointed Agents (2065) Notice of Financial Impairment	(2107) Criminal Record/History
Response	from another state	(2108) Criminal Proceedings
(2037) Fallure to Notify Department of Address Change	(2070) Financial Impairment	(2110) Reconsideration
		(2115) Other (enter up to 50 char)  IMPROPER USE OF
(2038) Failure to Comply with Previous Order	(2072) Cure of Financial Impairment	CREDIT SCORING
(2039) Failure to Maintain Books & Records	(2074) Other States Action	`if checked you must enter description.

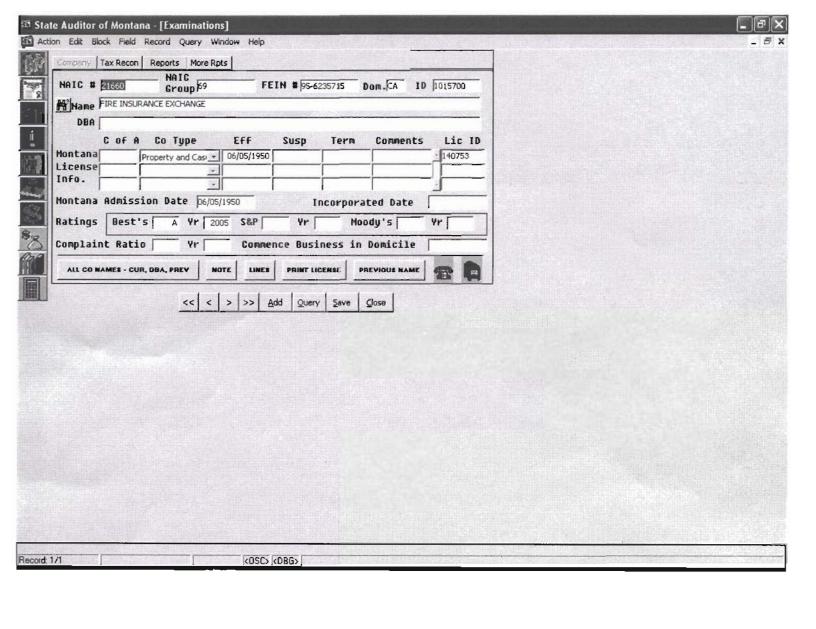
### Continue form on reverse side

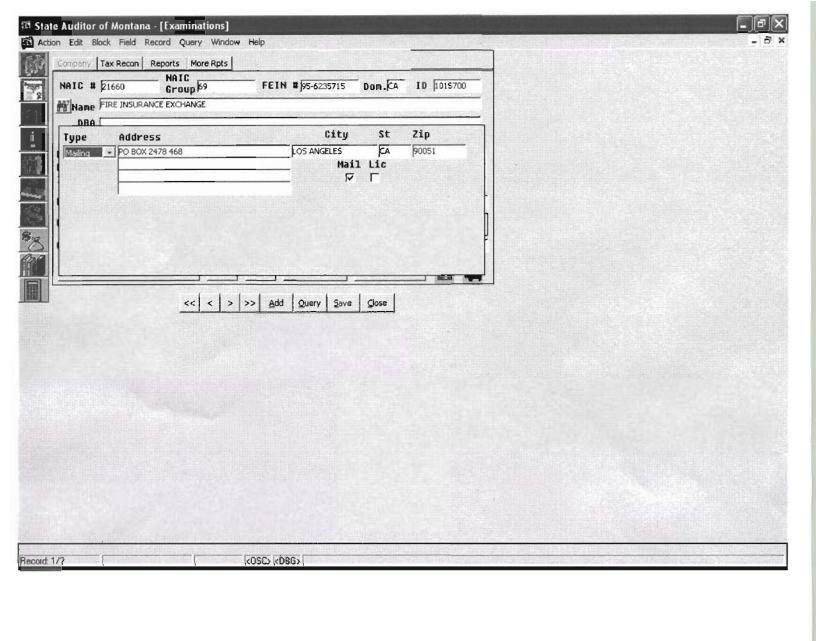
	DISPOSITION	
	Check at least one item in the section below -	maximum 4
(3001) License, Denied	(3028) Certificate of Authority, Expired	(3065) Show Cause
(3003) License, Suspended	(3029) Certificate of Authority,	(3070) Re-exam
(3004) License, Cancelled	(3031) Certificate of Authority,	(3075) Rescission of
(3006) License, Revoked	(3034) Certificate of Authority, Surrendered	(3076) Involuntary Forfeiture
(3009) License, Probation	(3036) Certificate of Authority, Other (enler up to 50 char)	(3078) Restitution
(3010) License, Conditional		(3079) Suspended from writing new business; renewals ok
(3011) License, Supervision	(3042) Cease and Desist from Violations	(3080) Supervision
(3012) License, Reinstatement	(3043) Cease and Desist from all Insurance Activity	(3085) Rehabilitation
(3013) License, Granted	(3045) Consent Order	(3090) Liquidation
(3014) License, Surrendered	(3046) Stipulated Agreement/Order	(3095) Conservatorship
(3015) License, Voluntarily Surrendered	(3047) Previous Order Vacated	(3100) Receivership
(3016) License, Other (50 Char)	(3048) Ordered to provide requested information	(3101) Ancillary Receivership
(3021) Certificate of Authority, Denied	(3050) Temporary Restraining Order	(3102) Monetary Penalty
(3023) Certificate of Authority, Suspended	(3055) Reprimand	(3103) Aggregate Monetary Penalty
(3025) Certificate of Authority, Suspension Extended	(3060) Hearing Walver	(3104) Settlement
(3026) Certificate of Authority, Revoked		(3105) Other (you must enter up to 50 char)
Time or Length of Order: Length of Probations		Fine/Forfeiture \$ 75000 Enter amount in whole only. Do not use punctuation.  File Reference #  101-68,88,89, '02-37 & 38
	CONTACT INFORMATI	ON
Required, Please complete.		
Action State MT Contact Name	: Last Cross Guns F	irst: Roberta MI:
Phone: (406)444 - 2040	e-mail address: rcguns@mt.	gov
Mail completed form to:	NAIC, RIRS, 2304 McGee Su	uite 800 Kansas City, Mo 64108
Eav completed form to:	0r NAIC DIDS 816.460.7510	a-mail to: militate@nois are -

Fax completed form to: NAIC, RIRS, 816.460.7510 or e-mail to: mktdata@naic.org (Re: RIRS)

		1000			
ENTITY	FUNCTION CODES				
Code	Description	Code	Description	Code	Description
ADJ	Adjuster/Appraiser	KEE	Key Employee	RRF	Risk Retention Group
AIR	Alien Insurer/Reinsurer	MET	MET/MEWA	SCY	Security
CAI	Captive Insurer	MGA	Managing General Agent	SEC	Secretary
CEO	Chief Executive Officer	OFF	Officer	SEI	Self Insured
COO	Chief Operating Officer	OTH	Other	STF	State Funded
DIT	Director/Trustee	PFC	Premium Finance Co.	TPA	Third Party Administrator
EMP	Employee	PRE	President	UDI	U.S. Domiciled Insurer
HCP	Health Care Provider	PRI	Principal/Owner	UNK	Unknown
нмо	Health Maintenance Org.	PRO	Producer (agency, brokerage etc)	URO	Utilization Review Org.







# NOTICE OF REGULATORY ACTIVITY (RIRS) For submission of regulatory actions reported to the NAIC.

	ENTITY INFORMATION	
Entity name, address and a numberic ide	entifier (CoCode, AA/FEIN, SSN, Entity Number or N	ational Producer Number) are required.
Entity Name: TRUCK INSU	RANCE EXCHANGE	State ID: 1039500
	I Name key in Last Name, First Name, Middle Name an	·
NAIC Entity No: 21709	NAIC CoCode: 69 Entity Function D	AA/FEIN: 95 - 2575892
Entity Type Code: R N (select one) M D	Code: UDI - U.S. 0 8	S N
Addr: P.O. BOX 2478 468	Line 2 Addr:	Line 3 Addr:
City: LOS ANGELES	State: CA Zip: 90051 -	Phone: (323) 932 - 3200
	ACTION INFORMATION ORIGIN OF ACTION	
(1005) Complaint Investigation	Check at teast one item in the section below – maxing (1020) Insurer Report	(1045) Combined Exam
(1007) Field Investigation	(1020) Statistical Filing	(1050) Bankruptcy Notices
1=		(1055) Third Party Information
(1008) Public Inquiry	[ (1025) Legal	(1060) Licensing Administration
(1010) Routine Dept. Action	(1030) Market Conduct Exam	(1063) Background Check
(1015) Other States Action (1018) Information/Referral from	(1035) Financial Exam	
Another state Agency	(1040) Workers Comp Exam	(1065) Other (enter up to 50 char)
		* if checked you must enter description.
	REASON FOR ACTION	
(2005) Underwriting	heck at least one item in the section below – maxim  (2040) Failure to Timely File	num 20 (2075) Failure to report other state
(2010) Marketing & Sales	(2042) Failure to Pay Child Support	action (2080) Dissolution
(2012) Life Insurance Replacement	(2045) Rebating	(2085) Failure to pay tax
Insurance Product/Policy	(2050) Rate Violation	(2090) Fallure to pay fine
(2015) Claim Handling (2020) Policyholder Service	(2053) Use of Unapproved Forms (2055) No License	(2095) Failure to pay assessment (2097) Bail Bond Forfeiture Judgement
(2025) Advertising	(2056) Demonstrated Lack of Fitness or	(2100) No Certificate of Authority
(2026) Premium Finance Act	Trustworthiness	
☐ Violation	(2058) Misstatement on Application (2059) Failure to Make Required	(2101) Certification Violation (2102) Unauthorized Insurance
(2027) Surplus Lines Violation	Disclosure on application	Business
(2028) TPA Violation (2029) Unfair Insurance Practices	(2060) Not Appointed	(2103) Fiduciary Violation (2104) Failure to Remit Premiums to
Act Violation	(2061) Selling for Unlicensed Insurer	Insurer
(2030) Fallure to meet Continuing Education Requirements	(2062) Allowed Business from Agent Not Appointed/Licensed	(2105) Misappropriation of Premium
(2032) Continuing Education Requirements Met	(2063) Employed Unlicensed Individuals	(2106) Forgery
(2035) Failure to Respond	(2064) Paid Commissions to Unappointed Agents	(2107) Criminal Record/History
(2036) Late or Incomplete Response	(2065) Notice of Financial Impairment from another state	(2108) Criminal Proceedings
(2037) Failure to Notify Department of Address Change	(2070) Financial Impairment	(2110) Reconsideration
		(2115) Other (enter up to 50 char)
(2038) Failure to Comply with Previous Order	(2072) Cure of Financial Impairment	☐ IMPROPER USE OF CREDIT SCORING
(2039) Fallure to Maintain Books &	(2074) Other States Action	`if checked you must enter description.

### Continue form on reverse side

Check at least one item in the section below - maximum 4

(3001) License, Denied	(3028) Cen	tificate of Authority, Explied	$  \sqcup$	(3065) Sho	w Cause
(3003) License, Suspended	(3029) Cert	tificate of Authority,		(3070) Re-	exam
(3004) License, Cancelled		tificate of Authority,		(3075) Res	clssion of
(3006) License, Revoked		tificate of Authority,		(3076) Invo	oluntary Forfeiture
(3009) License, Probation	(3036) Cert (enter up to	tificate of Authority, Other o 50 char)		(3078) Res	titution
(3010) License, Conditional		,		• ,	pended from writing new renewals ok
(3011) License, Supervision	(3042) Cea	se and Desist from	$\neg \Box$	(3080) <b>S</b> up	ervision
(3012) License, Reinstatement	(3043) Cea	se and Desist from all Activity		(3085) Reh	abilitation
(3013) License, Granted	(3045) Con	sent Order		(3090) Llqu	uldation
(3014) License, Surrendered		ulated Agreement/Order		(3095) Con	servatorship
(3015) License, Voluntarily Surrendered		vious Order Vacated		(3100) Rec	
(3016) License, Other (50 Char)	(3048) Ord informatio	ered to provide requested		(3101) And	illary Receivership
(3021) Certificate of Authority,	(3050) Теп	porary Restraining Order		(3102) <b>M</b> or	netary Penalty
(3023) Certificate of Authority, Suspended	(3055) Rep	rimand		(3103) Agg	regate Monetary Penalty
(3025) Certificate of Authority, Suspension Extended	(3060) Hea	ring Walver		(3104) Sett	lement
(3026) Certificate of Authority,				(3105) Oth	er (you must enter up to 50 char)
Time or Length of Order: + Length of	DAYS, enter number f time required for and Supervisions	Suspensions, dollars	only.		75000 Enter amount in whole bunctuation.
Action Date: <u>1/26/2005</u>	Effective Date:	1/28/2005	_	Reference #	'01-68,88,89, '02-37 <u>&amp;</u> 38
	CONT	ACT INFORMAT	ION		
Required, Please complete.		Comme	<b>-</b> 14.	Dahant	- MI
Action State MT Contact Name			First:	Roberta	a <sup>MI:</sup>
Phone: (406) 444 - 2040	e-mail addr	ess: rcguns@mt.	.gov		
Mail completed form to:	NAIC, RIR	S, 2304 McGee S	uite	800 Ka	nsas City, Mo 64108
Fax completed form to: I	NAIC, RIRS	S, 816.460.7510 or	r e-n	nail to: <u>r</u>	nktdata@naic.org (Re: RIR
ENTITY FUNCTION CODES					
Code Description	Code	Description		Code	Description
ADJ Adjuster/Appraiser	KEE	Key Employee		RRF	Risk Retention Group
AIR Alten Insurer/Reinsurer	MET	MET/MEWA		SCY	Security
CAI Captive Insurer					
CEO Chief Executive Officer	MGA	Managing General Agent		SEC	Secretary
1	OFF	Officer		SEI	Self Insured
COO Chief Operating Officer				SEI STF	•
COO Chief Operating Officer DIT Director/Trustee	OFF	Officer		SEI	Self Insured
' '	OFF OTH	Officer Other		SEI STF	Self Insured State Funded

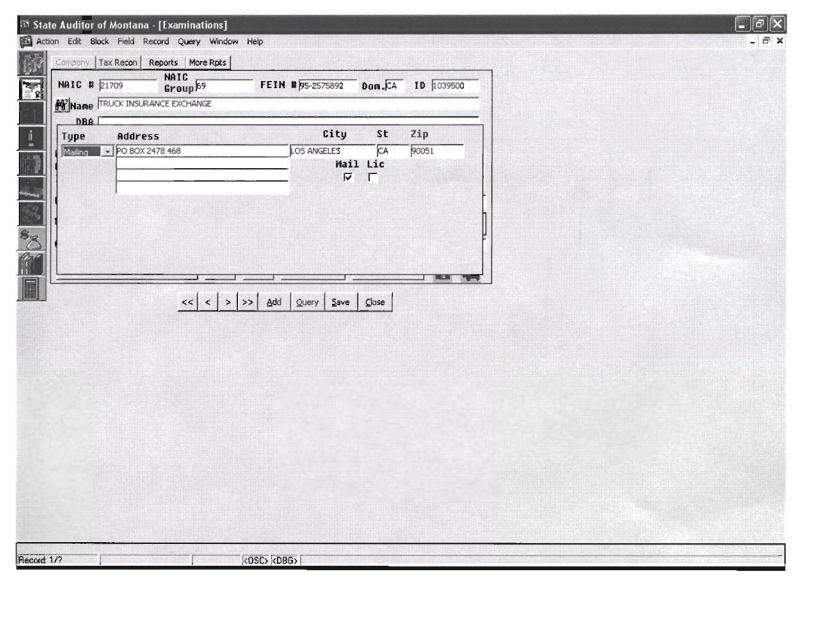
Producer (agency, brokerage etc)

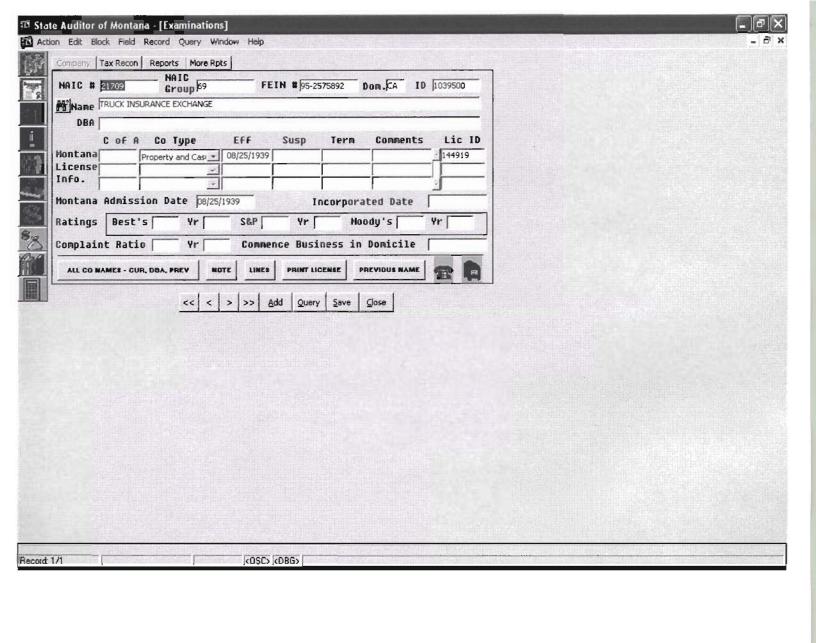
PRO

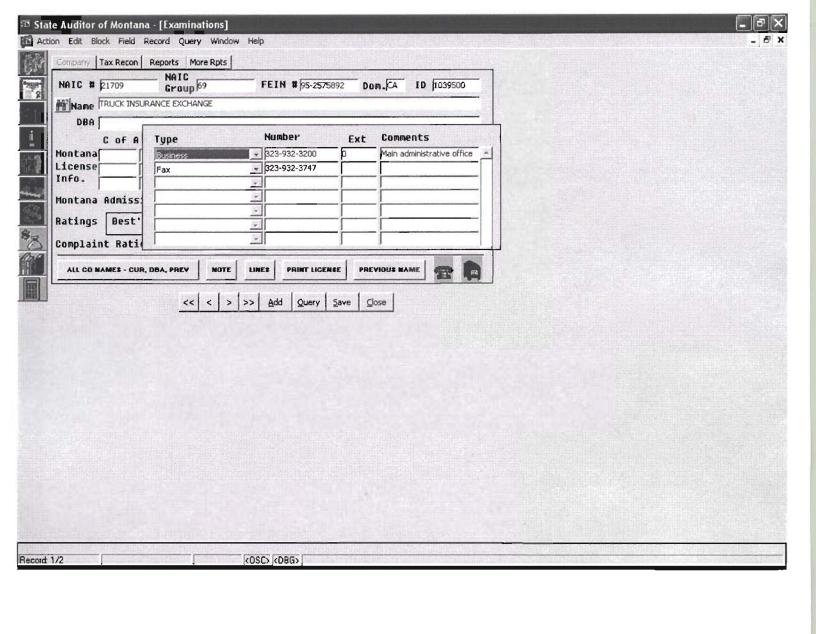
Health Maintenance Org.

**HMO** 

URO Utilization Review Org.





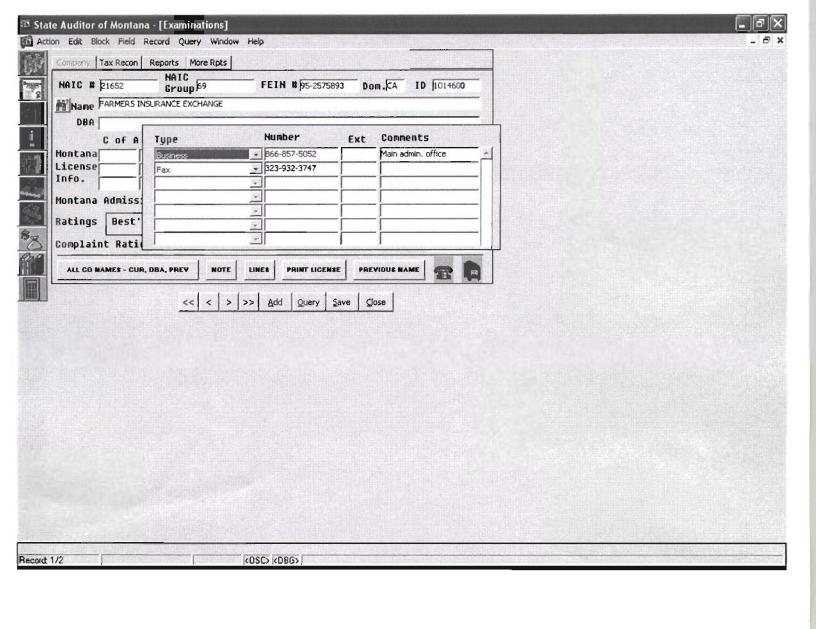


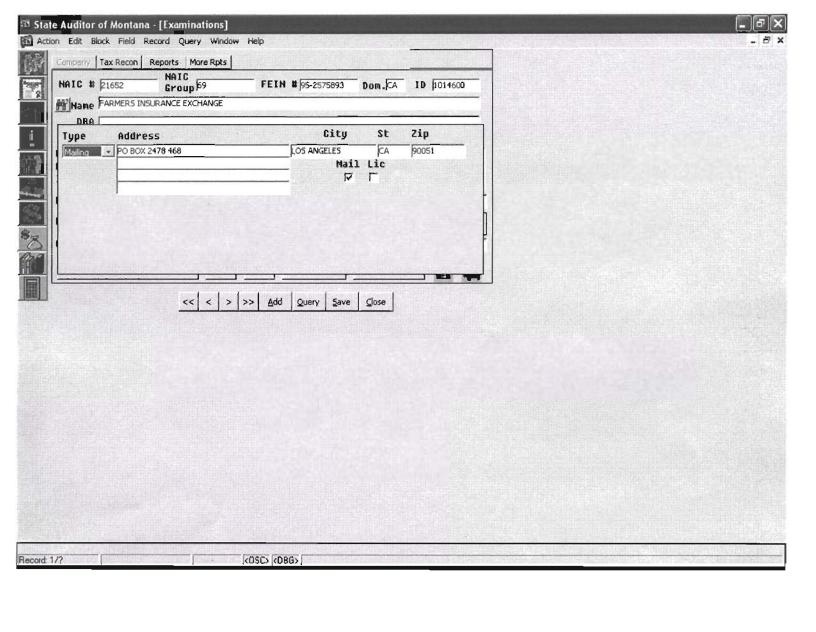
# NOTICE OF REGULATORY ACTIVITY (RIRS) For submission of regulatory actions reported to the NAIC.

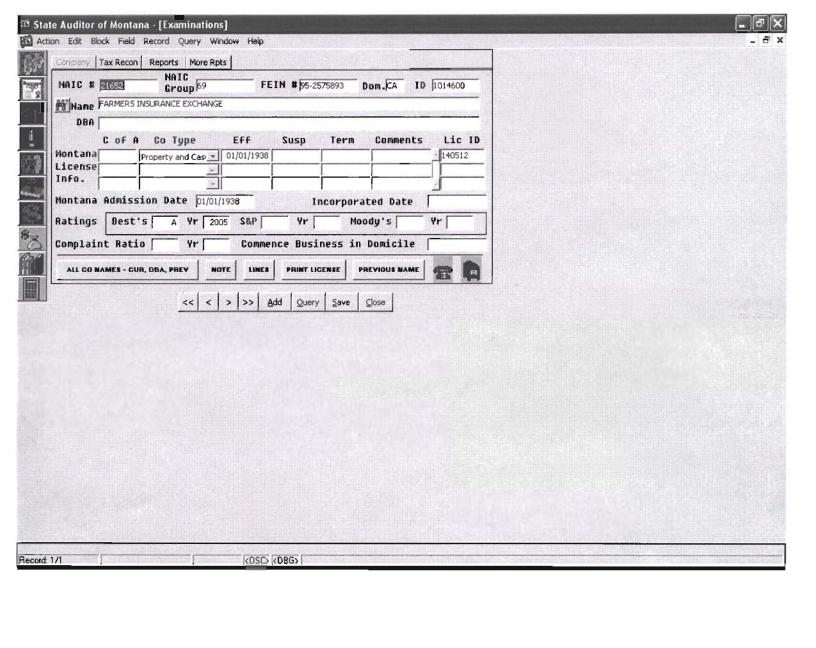
	ENTITY INFORMATION	
	ntifier (CoCode, AA/FEIN, SSN, Entity Number or Na	
	SURANCE EXCHANGE	State ID: 1014600
04050	Name key in Last Name, First Name, Middle Name an NAIC CoCode: 69	05 0575000
F I	Entity Function D	s
Entity Type Code: R N (select one) M D	UDI - U.S. O (listed on back)	S N
Addr: P.O. BOX 2478 468	Line 2 Addr:	Line 3 Addr:
City: LOS ANGELES	State: CA Zip: 90051 -	Phone: (866)857 - 5052
2007///02222		(000)00: 0002
	ACTION INFORMATION	
<u></u>	ORIGIN OF ACTION Check at least one item in the section below – maxin	
(1005) Complaint Investigation	(1020) Insurer Report	(1045) Combined Exam
(1007) Field Investigation	(1023) Statistical Filing	(1050) Bankruptcy Notices
(1008) Public Inquiry	(1025) Legal	(1055) Third Party Information
(1010) Routine Dept. Action	(1030) Market Conduct Exam	(1060) Licensing Administration
(1015) Other States Action	(1035) Financial Exam	(1063) Background Check
(1018) Information/Referral from		(1065) Other (enter up to 50 char)
Another state Agency	(1040) Workers Comp Exam	
		`if checked you must enter description.
C	REASON FOR ACTION  heck at least one item in the section below – maxim	num 20
(2005) Underwriting	(2040) Failure to Timely File	(2075) Failure to report other state
(2010) Marketing & Sales	(2042) Failure to Pay Child Support	action (2080) Dissolution
(2012) Life Insurance Replacement Violation	(2045) Rebating	(2085) Fallure to pay tax
(2014) Misrepresentation of	(2050) Rate Violation	(2090) Fallure to pay fine
Insurance Product/Policy (2015) Claim Handling	(2053) Use of Unapproved Forms	(2095) Failure to pay assessment
(2020) Policyholder Service	(2055) No License	(2097) Ball Bond Forfeiture Judgement
(2025) Advertising	(2056) Demonstrated Lack of Fitness or Trustworthiness	(2100) No Certificate of Authority
(2026) Premium Finance Act Violation	(2058) Misstatement on Application	(2101) Certification Violation
(2027) Surplus Lines Violation	(2059) Failure to Make Required	(2102) Unauthorized Insurance
(2028) TPA Violation	Disclosure on application (2060) Not Appointed	Business (2103) Fiduclary Violation
(2029) Unfair Insurance Practices	(2061) Selling for Unlicensed Insurer	(2104) Failure to Remit Premiums to
Act Violation (2030) Failure to meet Continuing	(2062) Allowed Business from Agent Not	insurer (2105) Misappropriation of Premium
Education Requirements (2032) Continuing Education	Appointed/Licensed (2063) Employed Unlicensed Individuals	(2106) Forgery
Requirements Met	(2064) Pald Commissions to	
(2035) Fallure to Respond (2036) Late or Incomplete	Unappointed Agents (2065) Notice of Financial Impairment	(2107) Criminal Record/History
Response (2037) Fallure to Notify Department	from another state	(2108) Criminal Proceedings
of Address Change	(2070) Financial Impalment	(2115) Other (colors up to 50 above
(2029) Failure to Complimit		(2115) Other (enter up to 50 char)  IMPROPER USE OF
(2038) Failure to Comply with Previous Order	(2072) Cure of Financial Impairment	CREDIT SCORING
(2039) Failure to Maintain Books & Records	(2074) Other States Action	if checked you must enter description.

### Continue form on reverse side

	DISPOSITION	
	Check at least one item in the section below -	maximum 4
(3001) License, Denled	(3028) Certificate of Authority, Expired	(3065) Show Cause
(3003) License, Suspended	(3029) Certificate of Authority, Probation	(3070) Re-exam
(3004) License, Cancelled	(3031) Certificate of Authority, Reinstated	(3075) Rescission of
(3006) License, Revoked	(3034) Certificate of Authority, Surrendered	(3076) Involuntary Forfelture
(3009) License, Probation	(3036) Certificate of Authority, Other (enter up to 50 char)	(3078) Restitution
(3010) License, Conditional		(3079) Suspended from writing new business; renewals ok
(3011) License, Supervision	(3042) Cease and Desist from Violations	(3080) Supervision
(3012) License, Reinstatement	(3043) Cease and Desist from all Insurance Activity	(3085) Rehabilitation
(3013) License, Granted	(3045) Consent Order	(3090) Liquidation
(3014) License, Surrendered	(3046) Stipulated Agreement/Order	(3095) Conservatorship
(3015) License, Voluntarily	(3047) Previous Order Vacated	(3100) Receivership
(3016) License, Other (50 Char)	(3048) Ordered to provide requested information	(3101) Ancillary Receivership
(3021) Certificate of Authority,	(3050) Temporary Restraining Order	(3102) Monetary Penalty
(3023) Certificate of Authority, Suspended	(3055) Reprimand	(3103) Aggregate Monetary Penalty
(3025) Certificate of Authority, Suspension Extended	(3060) Hearing Walver	(3104) Settlement
(3026) Certificate of Authority,		(3105) Other (you must enter up to 50 char)
Revoked		
Time or Length of Order: Length of Probations		File Reference # 25000 Enter amount in whole conly. Do not use punctuation.
	CONTACT INFORMATI	ON
Required, Please complete.		
Action State MT Contact Name:	Last Cross Guns F	irst: Roberta MI:
Phone: (406)444 - 2040	e-mail address: rcguns@mt.	gov
Mail completed form to:		uite 800 Kansas City, Mo 64108
Fax completed form to: N	NAIC, RIRS, 816.460.7510 ₀r	e-mail to: mktdata@naic.org (Re: RIRS)
ENTITY FUNCTION CODES		
Code Description	Code Description	Code Description
ADJ Adjuster/Appraiser	KEE Key Employee	RRF Risk Retention Group
AIR Alien Insurer/Reinsurer  CAI Captive Insurer	MET MET/MEWA	SCY Security
CAI Captive Insurer CEO Chief Executive Officer	MGA Managing General Agent OFF Officer	SEC Secretary SEI Self Insured
COO Chief Operating Officer	OTH Other	SEI Self Insured STF State Funded
DIT Director/Trustee	OTTI Ottier	SIF SIMILE LANGED
	PEC Promium Finance Co	TPA Third Party Administrator
EMP Employee	PFC Premium Finance Co. PRE President	TPA Third Party Administrator
EMP Employee HCP Health Care Provider	PFC Premium Finance Co. PRE President PRI Principal/Owner	TPA Third Party Administrator  UDI U.S. Domiciled Insurer  UNK Unknown







# NOTICE OF REGULATORY ACTIVITY (RIRS) For submission of regulatory actions reported to the NAIC.

	ENTITY INFORMATION	
-	entifier (CoCode, AA/FEIN, SSN, Entity Number or No	
	Y INSURANCE COMPANY  Name key in Last Name, First Name, Middle Name and	State ID: 1025000
NAIC Entity No: 21687	NAIC CoCode: 69	AA/FEIN: 95 - 6016640
F l	Entity Function D	s
Entity Type Code: R N (select one) M D	Code: UDI - U.S. O B	S N
Addr: P.O. BOX 2478 468	Line 2 Addr:	Line 3 Addr:
City: LOS ANGELES	State: CA Zip: 90051 -	Phone: (323) 932 - 3200
	ACTION INFORMATION	
	ORIGIN OF ACTION	
[15]	Check at least one item in the section below – maxin	mum 4 (1045) Combined Exam
(1005) Complaint Investigation	(1020) Insurer Report	
(1007) Field Investigation	(1023) Statistical Filing	(1050) Bankruptcy Notices
(1008) Public Inquiry	(1025) Legal	(1055) Third Party Information
(1010) Routine Dept. Action	(1030) Market Conduct Exam	(1060) Licensing Administration
(1015) Other States Action	(1035) Financial Exam	(1063) Background Check
(1018) Information/Referral from	(1040) Workers Comp Exam	(1065) Other (enter up to 50 char)
Another state Agency	(1040) Workers Comp Exem	* if checked you must onter description.
	DEASON FOR ACTION	il checke you must over deacription.
C	REASON FOR ACTION  heck at least one item in the section below – maxim	num 20
(2005) Underwriting	(2040) Failure to Timely File	(2075) Failure to report other state
(2010) Marketing & Sales	(2042) Failure to Pay Child Support	(2080) Dissolution
(2012) Life Insurance Replacement Violation	(2045) Rebating	(2085) Failure to pay tax
(2014) Misrepresentation of Insurance Product/Policy	(2050) Rate Violation	(2090) Failure to pay fine
(2015) Claim Handling	(2053) Use of Unapproved Forms	(2095) Failure to pay assessment
(2020) Policyholder Service	(2055) No License	(2097) Bail Bond Forfeiture Judgemen
(2025) Advertising	(2056) Demonstrated Lack of Fitness or Trustworthiness	(2100) No Certificate of Authority
(2026) Premlum Finance Act	(2058) Misstatement on Application	(2101) Certification Violation
(2027) Surplus Lines Violation	(2059) Fallure to Make Required	(2102) Unauthorized Insurance
(2028) TPA Violation	Disclosure on application (2060) Not Appointed	Business (2103) Fiduciary Violation
(2029) Unfair Insurance Practices Act Violation	(2061) Selling for Unilcensed Insurer	(2104) Fallure to Remlt Premiums to insurer
(2030) Failure to meet Continuing	(2062) Allowed Business from Agent Not	(2105) Misappropriation of Premium
Education Requirements (2032) Continuing Education	Appointed/Licensed (2063) Employed Unflicensed Individuals	(2106) Forgery
Requirements Met  (2035) Failure to Respond	(2064) Paid Commissions to	(2107) Criminal Record/History
(2036) Late or Incomplete	Unappointed Agents (2065) Notice of Financial Impairment	
Response (2037) Failure to Notify Department	from another state	(2108) Criminal Proceedings
of Address Change	(2070) Financial Impairment	(2115) Other (color up to 50 ches)
(2038) Fallure to Comply with Previous Order	(2072) Cure of Financial Impairment	(2115) Other (enter up to 50 char) IMPROPER USE OF CREDIT SCORING
(2039) Failure to Maintain Books &	(2074) Other States Action	' if chacked you must enter description.

# Continue form on reverse side DISPOSITION

	Check at least one item in the section below -	maximum 4
(3001) License, Denled	(3028) Certificate of Authority, Expired	(3065) Show Cause
(3003) License, Suspended	(3029) Certificate of Authority, Probation	(3070) Re-exam
(3004) License, Cancelled	(3031) Certificate of Authority,	(3075) Rescission of
(3006) License, Revoked	(3034) Certificate of Authority, Surrendered	(3076) Involuntary Forfeiture
(3009) License, Probation	(3036) Certificate of Authority, Other (enter up to 50 char)	(3078) Restitution
(3010) License, Conditional		(3079) Suspended from writing new business; renewals ok
(3011) License, Supervision	(3042) Cease and Desist from Violations	(3080) Supervision
(3012) License, Reinstatement	(3043) Cease and Desist from all Insurance Activity	(3085) Rehabilitation
(3013) License, Granted	(3045) Consent Order	(3090) Liquidation
(3014) License, Surrendered	(3046) Stipulated Agreement/Order	(3095) Conservatorship
(3015) License, Voluntarily Surrendered	(3047) Previous Order Vacated	(3100) Receivership
(3016) License, Other (50 Char)	(3048) Ordered to provide requested information	(3101) Ancillary Receivership
(3021) Certificate of Authority,	(3050) Temporary Restraining Order	(3102) Monetary Penalty
(3023) Certificate of Authority,	(3055) Reprimand	(3103) Aggregate Monetary Penalty
(3025) Certificate of Authority, Suspension Extended	(3060) Hearing Waiver	(3104) Settlement
(3026) Certificate of Authority,		(3105) Other (you must enter up to 50 char)
	Complete as needed	
Time or Length of Order: Length of	DAYS, enter number of days) Penalty/	Fine/Forfeiture \$ 75000 Enter amount in whole only. Do not use punctuation.
	Required, please complete	
Action Date: <u>1/26/2005</u>	Effective Date: <u>1/28/2005</u>	'01-68,88,89, '02-37 & 38
	CONTACT INFORMATI	ON
Required, Please complete.	last Crops Cups	Paharta Mi
Action State MT Contact Name: Phone: (406) 444 - 2040	e-mail address: rcguns@mt.g	irst: Roberta MI:
•	Or	uite 800 Kansas City, Mo 64108
Fax completed form to: I	NAIC, RIRS, 816.460.7510 or	e-mail to: mktdata@naic.org (Re: RIRS
ENTITY FUNCTION CODES		
Code Description ADJ Adjuster/Appraiser	Code Description  KEE Key Employee	Code <u>Description</u> RRF Risk Retention Group

<u>ode</u>	<u>Description</u>	<u>Code</u>	<u>Description</u>	Code	<u>Description</u>
ADJ	Adjuster/Appraiser	KEE	Key Employee	RRF	Risk Retention Group
AIR	Alien Insurer/Reinsurer	MET	MET/MEWA	SCY	Security
CAI	Captive Insurer	MGA	Managing General Agent	SEC	Secretary
CEO	Chief Executive Officer	OFF	Officer	SEI	Self Insured
COO	Chief Operating Officer	ОТН	Other	STF	State Funded
DIT	Director/Trustee	PFC	Premium Finance Co.	TPA	Third Party Administrator
<b>EMP</b>	Employee	PRE	President	UDI	U.S. Domiclled Insurer
HCP	Health Care Provider	PRI	Principal/Owner	UNK	Unknown
нмо	Health Maintenance Org.	PRO	Producer (agency, brokerage etc)	URO	Utilization Review Org.

